

# 3 Fears Associated with Changing IT Providers

And the Facts That May Change Your Mind.

Change can be scary, and there are some very common fears associated with changing IT providers. But you don't have to be held hostage to sub-standard IT service anymore.

Many businesses are unhappy with their IT provider due to slow response time, unresponsive/poor customer service, limited technical experience, and more. However, there are several common fears that paralyze them to inaction. We've listed the top three common fears along with facts to arm you with the power to take action to gain better service.

## FEAR # 1



**"My current provide has all of my information. Someone new just won't understand us."**

Your IT Provider may have access to it, but it's **YOUR** data and you don't have to be held hostage by a business that isn't providing the service you need.

### WHAT YOU NEED TO KNOW:

- 1 Passwords can be requested and access and admin rights can easily be transferred for a smooth transition.
- 2 Offboarding is a process just as much as onboarding is and a professional, ethical company will handle it as such.
- 3 With an experienced IT firm, you get a versatile team of trained IT pros who are well-versed in multiple technologies.

## FEAR # 2



**"Changing will be too disruptive to my business."**

### FACT:

When managed professionally, changing IT providers doesn't expose you to any unnecessary risks, business disruptions, or other hardships.

### WHAT YOU SHOULD EXPECT:

- ✓ Immediate deployment of the remote management software that secures and protects your data.
- ✓ A documented, transparent onboarding process that is reviewed with you, and then followed.
- ✓ Thorough documentation of your complete IT infrastructure, done by an experienced on-site technician (or team) without interruption to staff.

## FEAR # 3



**"The downtime of a transition will negatively affect my business."**

### DOWNTIME NOT REQUIRED!

Changing IT providers can– and should – be done with little to no impact to either your end-users or your overall business operations.

- ! Onboarding tasks can easily be scheduled for completion during non-standard business hours.
- ! HelpDesk support should be made available during onboarding, so that your end-users are never left without support for day-today issues.

You don't have to choose between modern, effective IT management that moves your business forward and continuous coverage and security. You can have both.



Your data and network are **YOURS** and you get to decide who manages them.



You can transition to a new IT provider with no gaps in coverage or network protection.



A change in providers does **NOT** equal downtime.

## Relax. We've got IT.

The initial customer onboarding process is critical to the success of the overall partnership. That's why Corsica Tech has a well-defined, seamless onboarding process that ensures that your business remains fully protected and supported, even during the transition.

### THIS PROVEN 5-STEP PROCESS INCLUDES:

- 1 **REQUESTS FOR INFORMATION**
- 2 **INFORMATION REQUESTS COMPLETED**
- 3 **2-PART TECHNICAL ONBOARDING**  
*This includes both remote and on-site onboarding*
- 4 **REVIEW & RECOMMENDATIONS**
- 5 **IMPLEMENTATION**

It's your network, we just managed it for you. But when we do, we treat it as if it were our own. And that means you benefit from business-grade tools and hardware, modern security best practices a sense of urgency around issue resolution and knowledgeable support a full team of experts.