



CMMC FREQUENTLY ASKED QUESTIONS

What is included in our CMMC offering?

It really depends on where the client is as it pertains to the CMMC framework and what level of compliance they are trying to achieve. In most cases we can ascertain early in the sales process where they are from a technical standpoint and can provide bundled solutions to move the client further into a compliant state from the start. Most clients are missing many of the technical parts of the framework and in these cases, we can provide as an example: the security monitoring platform (SIEM), access to our web-based compliance tool and the CMMC Gap assessment as a package.

Is it a multi phased approach?

In most cases it is. Many of our clients are in different places as it relates to the CMMC security framework. We generally tailor solutions that meet the needs of the client as well as fit their budgets. Most clients will want a roadmap approach that helps them understand where the GAPS in their processes and technology are along with help prioritizing in what order should things be remediated.

Can we implement the recommendations and remediate?

We can; In most cases we will help our clients prioritize the identified gaps that need remediation. We will provide a road map with scopes of work detailing the work that needs to be done along with potential timelines for completion. Many clients appreciate this approach as it helps them with budgeting and understanding the work that needs to be done.

Do we write polices and/or procedures?

We can provide our Cybersecurity clients with a policy library of pre-written policies that can get them started. If further help is needed with policy creation, we will provide scopes of work to assist with writing the required documents and providing guidance for implementation.

How long will it take to become compliant?

Depends on your current infrastructure, security posture and policies to give an estimate of how long it will take to fill the gaps and move into compliance.

What is the cost of an audit?

Depends on the size and complexity of your network. Our Account Executive team will be able to collect this information from you during your free consultation. Can I sign you up for that?

Can you help me become compliant?

We can help identify the Gaps in your network and policies to can provide services and guidance to help you meet the compliance standards. We are not an accreditation body for CMMC but rather, we are the prep team to get you prepared to pass the audit.

Are you all an accreditation body that can certify us as CMMC (insert score) compliant?

No, we are a prep team and solution provider that helps identify the Gaps of your desired score and provides managed solutions to help fill those gaps.

When will the board start giving certifications?

Great question and that is currently unclear. The board is working now to create a program to get qualified personnel for doing audits, but it is a moving target. Our team is checking with the CMMC Board news daily to make sure we have the latest info and updates.

If we are NIST 800-171 compliant, are we meeting all criteria for CMMC score 3?

Although you are in a great position, there are a few more controls outside of NIST 800-171 that need to be addressed before you can qualify for CMMC 3 or better.

Sign up for a CMMC Consultation Today!

As a CMMC Consultant, we help Department of Defense (DoD) contractors throughout the U.S. implement the NIST 800-171 cybersecurity framework in order to comply with DFARS and prepare for an upcoming CMMC audit.

Call us at **(410) 609-5642** or [sign up](#) for a consultation today.

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